	Page 1
1	
2	STATE OF NEW YORK
	CITY OF YONKERS
3	x
	Minutes of
4	The City of Yonkers IDA
	Regular Meeting
5	July 27, 2023 - 1:00 P.M.
	At
6	470 Nepperhan Avenue, Suite 200
	Yonkers, New York 10701-3892
7	x
8	BEFORE:
9	Mayor Mike Spano - Chairman (excused)
10	Marlyn Anderson - Secretary
11	Melissa Nacerino - Treasurer (excused)
12	Cecile Singer - Member Henry Djonbalaj - Member
13	Victor Gjonaj - Member
L 4	Roberto Espiritu - Member (excused)
15	
1 6	IDA STAFF:
17	
18	JAIME MCGILL - IDA Executive Director
19	JIM CAVANAUGH - IDA President & CEO
2 0	SIBY OOMMEN - IDA/YEDC Chief Fiscal
21	
22	OTHER
23	LARRY SYKES, ESQ IDA COUNSEL
2 4	MICHAEL CURTI, ESQ HARRIS BEACH, PLLC
2 5	

## **OTHER ATTENDEES:**

- Jim Veneruso Veneruso Curto Schwartz & Curto LLP
- Janet Giris Delbello Donnellan Weingarten Wise & Wiederkehr, LLP
- Moshe Blum 155 Elliot LLC
- Dean Bender Thompson & Bender

motion to approve the minutes?

1	REGULAR MEETING
2	So moved by Cecile, seconded by
3	Victor.
4	All in favor?
5	(A chorus of ayes.)
6	MS. ANDERSON: Hearing none,
7	the item has been passed.
8	MS. MCGILL: Resolutions for
9	consideration: Our first item is a
10	final resolution for Monastery Manor
11	Associates. We have Jim Veneruso
12	here to represent the project if
13	there are any specific questions, and
14	Michael Curti here is representing
15	the transaction.
16	MR. CURTI: Thank you, Chair.
17	Before you is a resolution, a
18	final, authorizing resolution for the
19	existing IDA project at 2 Father
20	Finian Sullivan Drive, in the City of
21	Yonkers.
22	Just so the board is aware,
23	this is obviously an existing
24	project.
25	We've provided financial

Page 6	
--------	--

assistance in the past. The purpose of providing the financial assistance at this point is because the project is refinancing and the lender, which is Fannie Mae, is requiring that the P.I.L.O.T be extended for period of not less than five years. The request from the applicant was a seven-year extension with regardto the P.I.L.O.T, so that is additional financial assistance that is being provided to the project.

The consideration for that is that the project will continue to remain being an affordable senior development for that period of time.

There was a question that came up during public hearing with regard to who can reside in thepremises, whether it's available for City workforce, also.

And so the response back from the applicant is that it is a senior building. The only preferences are

1	REGULAR MEETING
2	for those seniors who are either
3	homeless or, number two, have
4	experienced some sort of adverse
5	impact because of a natural disaster.
6	So if there's any further
7	questions, Mr. Veneruso can speak to
8	those items.
9	There is a mortgage recording
10	tax exemption because there will be a
11	mortgage issued as part of this, to
12	secure a loan that will be issued for
13	the refinancing purposes. The amount
14	of the mortgage recording tax
15	exemption is \$255,000.
16	Again, if there are any
17	questions, we'd be happy to answer.
18	MS. MCGILL: We did perform a
19	fiscal impact analysis on this
20	project. So as Michael Curti said,
21	the request was for a seven-year
22	P.I.L.O.T extension and mortgage
23	recording tax abatement of \$254,000.
24	A result of providing these
25	benefits, like Michael Curti said,

again, is not only preserving
low-income senior housing, but also
maintains a fiscal benefit to the
City.

The additional seven years of the P.I.L.O.T were analyzed, and have been structured to exceed what the current pilot is, but still allowing the project to have benchmark returns. The analysis demonstrated that this project still provides \$3.03 of benefit to the City for every dollar of benefit that we are conveying to the project. So the recommendation is to approve the seven-year P.I.L.O.T and the mortgage

MS. ANDERSON: Thank you, Michael Curti. Thank you, Jaime.

Any questions?

recording tax abatement.

No questions?

Hearing none, would anyone like to make a motion to approve the resolution?

	rage 9
1	REGULAR MEETING
2	Cecile made a motion, seconded
3	by Henry.
4	All in favor?
5	(A chorus of ayes.)
6	MS. ANDERSON: Any negatives?
7	Hearing none, this item has
8	been passed.
9	MS. MCGILL: Our next item that
10	was on the agenda that was published
11	will now be moving forward to next
12	month, so we will move on to the
13	third item, which is an inducement
14	resolution for 155 Elliot, LLC. We do
15	have Moshe Blum here to represent
16	the project.
17	MR. BLUM: Good afternoon. My
18	name is Moshe Blum.
19	I don't know if you know, but
20	today is a fast day, and I don't even
21	have my shoes on; we wear slippers
22	today, or Crocs. But for the
23	importance of the project, I made my
24	effort to come down and represent the

project.

1		
L	L	

2 3

synagogue going back years,

4

5

6

7

8 9

10

11

12

13 14

15

16

17

18 19

20

21 22

23

24

25

So as you know, this was a probably -- I'm not sure the years when it got vacated -- and it was abandoned for, I believe, many years. This is at 155 Elliot.

Back in 2014, 2015, I bought two small, small buildings in Yonkers. I kept it, somebody's managing it. And I didn't move forward in the real estate industry, I would call it, or development.

But 2019, the beginning of 2019, a friend of mine approached me and says, "Since you are in construction working for somebody, you have experience, I have an idea. I know the people on the board for this congregation that own this building, and it's vacant; it's doing nothing. Maybe I go have a meeting with them."

Maybe it sounded like a dream, but I was like, you know what?

# 1 REGULAR MEETING 2 know what I'm doing. Maybe we should 3 redevelop it into apartments. So the first thing I did, I 4 5 went down to a local architect here. I don't know if you know him: 6 Julio. 7 I sat down with him. I was 8 like, "This is what somebody 9 introduced to me. I know it's 10 possible to do it, but I don't know 11 anything about zoning, I don't know 12 anything about what should be done. 13 Please, if you can explain to me if 14 it's doable or not." 15 So he checked the zoning, he 16 said, "It's residential zoning, 17 multi-family; you could do. It would be a lot of work." 18 19 I said, "I'm not scared of 20 work." 21 We went into contract together, 22 me and the other guy. I didn't have 23 the money to buy it, but we went into 24 contract.

And we still needed AG

## REGULAR MEETING

approval, so we had time. In the meantime, we got the AG approval and I wanted to start working on plans, but then COVID hit. There was no in-person meetings and it got delayed from purchasing until we got approvals, which was late 2020, make the numbers.

In the meantime, this building was a tax-exempt building that paid no taxes, on a vacant lot, sitting in a prime area. It got out of not-for profit, we started paying the full assessed value for the building since the day ofclosing, and we couldn't get the approvals.

I was like, almost every week here, and crying to Julio. I was like, it was killing me.

We tried, we tried and pushed, and then -- until finally, we got it approved.

We took out another construction loan on the project and

1	REGULAR MEETING
2	we started doing construction.
3	This is the building before we
4	started construction.
5	Julio said, "You could change
6	the exterior but you're going to need
7	additional approvals."
8	I said, "I can't."
9	I'd rather pay a little bit
10	more to keep it as much as possible
11	for what it was, to not to change the
12	neighborhood or the street, for what
13	people are used to, and still got
<b>1 4</b>	some nice apartments inside.
15	So this was the old building,
16	what it looked like; this is what it
17	looks today.
18	Basically, the only thing
19	that's changed is the center piece,
2 0	which was the main entrance. So we
21	put in windows to match up the other
22	floors because this part was higher.
2 3	Same thing on the bottom floor. And
2.4	then this is the elevator.

We even kept all the windows,

1	REGULAR MEETING
2	we filled them with matching red
3	brick to put in windows, to make it
4	look the same, equal on both sides.
5	From a construction point, this
6	is a lot of extra money. We could
7	have gone and just put bricks, not
8	put windows, side windows as well. I
9	just don't have it in the picture,
10	but we put in a lot of money just to
11	keep it as nice as possible for what
12	it was.
13	This used to be the side
14	entrance. As you can see, everything
15	here was redone, but matches still
16	matching to make it into a nice,
17	bigger opening.
18	This was a seven-foot door;
19	right now, we have eight-foot-five,
20	nicer building, opening doors.
21	Over here, you can see the
22	other windows, all fake windows.
23	This is all the elevator shaft
24	now.
25	So this is the side entrance,

1	REGULAR MEETING
2	which is going to be the main
3	entrance.
4	And here, you can receive
5	this used to have what you call the
6	church windows. We filled it all in,
7	block work, brick work, matching.
8	It's not power-washed yet, so
9	you can still see a little bit of a
10	difference, but it's going to look
11	95 percent the same. We just put in
12	windows, get them filled. This used
13	to be all windows.
14	So this was a lot of money put
15	in just to keep it as much as
16	possible for what it was.
17	Here is what the inside looks
18	like today.
19	This is the one of the main
20	hallways, floor tile, wall tile,
21	paint didn't start yet.
22	This is the kitchen area. You
23	can see nice tile in front of the
24	kitchen, black-splash tile matching
25	the floor, kitchen, granite counters,

1	REGULAR MEETING
2	expensive, Canadian kitchens.
3	Same thing, each and every unit
4	is having their own hot water tank
5	inside the mechanical closet.
6	Same thing, kitchen.
7	This is the bathroom.
8	Fully-tiled floor, brand new
9	finishings, tile work, fully-tiled
10	wet wall, half tiled, the other wall,
11	where the vanity is going to go.
12	This is an overall just a
13	picture of what apartments look like.
L <b>4</b>	This was the best I could get to.
15	Hardwood floors as well. They
16	also put plastic, whatever.
17	So I understand you guys are
18	going to ask me why now.
19	Going back to 2019, the cost
2 0	that I estimated based on pricing was
21	with a million dollars almost a
2 2	million dollars less for what it is
2 3	now.
2 4	Since 2019 up to now, end of
2 5	2022, 2023, you all know it, it's not

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

#### REGULAR MEETING

2 a secret, but it almost jumped 25 to
3 percent. That's number one.

Number two, since the project took me so long to get it approved because of COVID, the two-and-a-half-years gap technically cost us interest on money we borrowed to purchase the building, plus taxes and insurance generated a lot of money.

And now, being that the project is -- the project cost is that much more, the interest rates, I don't have tell you guys is skyrocketing.

So I sat down with the mortgage broker, I said, "This is the project. I'm in the middle of doing it. I want to start doing the numbers."

And then he got stuck by the first line item: Real estate taxes.

I hadn't realized what's going to happen because, until we purchased the building, it was assessed, approximately, between County and

24

1	REGULAR MEETING
2	City, at \$46,000. So in my mind, I
3	made a number of what am I paying on
4	the two old buildings since I had
5	since 2014. I multiplied that to
6	24-unit, it made sense.
7	But then he said, "No, no, no,
8	this is not how it works. If this is
9	going to be coming in as a new CFO
10	for 24 units, the numbers are going
11	to go up, and I don't think I
12	think you have a problem."
13	So then I asked around. Like,
1 4	I know, in the City, they have some
15	tax programs, so I asked around, if
16	there's any here.
17	And there was a friend of mine
18	that was doing the Ridge Hill
19	development, and he said, "Of course
2 0	there is."
21	So he gives me the number.
22	"Sit back down and see what you
23	can do."
2 4	Then I realized that I should
2 5	have and would have come before that.

1		
L	L	

2 3

4 5

6

7

8 9

10

11

12

13

14

15

16

17 18

19

20

21

22 23

24

25

I already paid a lot of taxes that could have been saved on construction costs.So I told Jaime that that's already passed. I'm not getting that back; I already paid for that.

But in order to save the project without getting any kind of tax benefits on this project, technically speaking, I don't want to say it, it was a waste. It was a waste of effort. It was a waste of time and money, because taking the numbers that jumped, plus taking the interest rates, nothing makes sense anymore.

So we ran -- I ran the numbers very briefly, what the benefits could be.

I came back to the mortgage broker, I gave him the numbers, and he said, "Look, if you can save on taxes, the project can be refinanced. You're still going to have to stay with a lot of money in there. You're

## REGULAR MEETING

not going to refinance the building the way you wanted to. But you can still refinance it; you can still get your moneys out as much as possible.

You're still going to stay with something, but it's going to be doable. Without any tax benefits, there's nothing I can help you with."

So all I'm asking for is you see what I've done: Took a vacant building which did nothing for the community, did nothing for the street, did nothing for Yonkers, and didn't pay taxes. I put it into a tax-paying building, I put it into 24 nice units, which is going to be rented for people who live here.

We're not looking to bring in anybody special from outside; it's for people from here.

I gave her the numbers.

You can run the numbers. It's not -- nothing -- the numbers for rent are not crazy. It's -- I would

1	
Т	

7

8

9

10

11

## REGULAR MEETING

say, for this kind of -- meaning, to

say the underwriting of the numbers I

took from buildings that are not as

nice as this one.

This is brand new.

I know what the numbers are on non-brand new -- on buildings that are not constructed now, and don't have what this building is going to offer.

The building is going to offer a laundry room, all three floors handicapped assessable, it's going to be elevated, hot water in every apartment. It not like when the main unit goes down, everybody doesn't have hot water. Everybody has their own hot water tank.

And HVAC is also going to be heating and cooling for each and every apartment.

So what I feel, I'm not going to say that I did something. I still own it, it's not like I gave somebody

2122

19

20

1	REGULAR MEETING
2	something, but I think I did a lot
3	for Yonkers, I would say.
4	The building is paying taxes.
5	It's not like I'm asking for a
6	tax-free building. The building has
7	a tax bill which is being paid
8	already since we boughtit.
9	All I'm asking is to cap that
10	tax bill; it shouldn'tjump up, and
11	I'm going to go out of nowhere.
12	It's not something that I I
13	have everything on paper, you can see
14	it, it's known to everybody what the
15	interest rates in fact, yesterday,
16	the interest rate jumped again.
17	MS. ANDERSON: Let's try to get
18	some questions for the board.
19	Where are you guys at in terms
20	of completion, percentage-wise?
21	MR. BLUM: I would say I'm at
22	75 percent right now.
23	And being honest with you, it's
2 4	a little bit stalled right now
25	because I have no idea where I'm

1	REGULAR MEETING
2	going next, because I already see
3	that I'm not going to be able to
4	finish it up if not having a tax
5	benefit.
6	MR. CURTI: So actually
7	MS. ANDERSON: Question?
8	MR. CURTI: Yes, for the chair
9	to just ask a question.
10	So to stay on that point,
11	unless you refinance, you won't have
12	the money to finish the project; is
13	that what you're saying?
14	MR.BLUM: Yes. So the way I
15	look at it is, if I'm going to get
16	hurt, the answer is yes. If I'm
17	going to have to leave a lot more
18	money in the project, the answer is
19	yes.
2 0	But I'm not going to be able to
21	leave that much money if there's no
22	tax benefit. Meaning to say the bank
23	looks at income-reducing plus costs,
2 4	what they would give us is 69, 70

If the tax bill isthat much

LTV.

1	REGULAR MEETING
2	higher, I'm not going to get that
3	much from the bank, even if I have
4	to even with the money that I have
5	to.
6	MR. CURTI: But you need those
7	funds in order to finish like, the
8	actual punch-list items that are
9	left, like, that 25 percent?
10	MR. BLUM: That's correct.
11	MR. CURTI: Okay. Because
12	MR. BLUM: Then you say I
13	could push I could push the cost
14	towards later, meaning
15	Look
16	MR. CURTI: Here's why I'm
17	asking the question, you know, just
18	to give an understanding what the
19	standard for the IDA is, but for us
20	giving you these benefits, you cannot
21	finish the project?
22	MR. BLUM: That is correct.
23	MR. CURTI: The second part is,
24	the IDA is also under the statute,
25	under A-59-A of the general municipal

_			
1			
L			
_			

## REGULAR MEETING

law. It's not just -- but for -- but if there is another reason why the IDA can provide those benefits.

And so, you know, I think, you know, what we've heard from you today is that you took this property, which, you know, was on the -- which was on the exempt side of the tax roll, and it is now on the non-exempt size side of the tax roll. You've made improvements to the property to maintain its character.

I mean, it's obviously been there for quite some time, and so you should be applauded, you know, for those efforts.

MR. BLUM: Thank you.

MR. CURTI: And so I think these are some of the reasons that the board can consider -- I mean, obviously, we're just doing the inducement resolution today.

The board is not bound by any action. We still have to do the

1	

#### REGULAR MEETING

public hearing, we have to do the cost-benefit analysis.

But these are some of the things that the board can consider in the event it does want to authorize the mortgage recording tax requested, and also, the real property tax abatement.

MR. BLUM: So the way it works is, if I know I have the tax benefit, I underwrite the mortgage of what I'm going to get from the bank with that benefit, meaning to say if the mortgage has to come in, taking into consideration full taxes for this building, the mortgage itself is going to be probably a million dollars less.

Even if I do, I'm still staying with money in the project. But if I do get tax benefits, I get a million dollars so I can finish the project.

Right now, we have open bills, and I cannot move forward until I

1	REGULAR MEETING
2	know for a fact that I'm going to get
3	tax benefits. I could refinance and
4	they did pay the rest of the bills.
5	I'm going to stay with open bills;
6	there's not a question about it.
7	MR. CURTI: Okay.
8	MR.BLUM: I just need to pay
9	the bills knowing, that I'm going to
10	be able to.
11	MR. CURTI: Understood. Thank
12	you.
13	MS. ANDERSON: Thank you,
14	Mr. Blum.
15	Any questions from the board?
16	No questions?
17	MR. GJONAJ: Yeah, I got a
18	question.
19	MS. ANDERSON: Yes, go ahead.
20	MR. GJONAJ: Interest rates are
21	going up every day; they go up
22	another two times. If you can't
23	afford it today, by the time you
24	refinance, we're going to have an
25	issue.

1	REGULAR MEETING
2	MR. BLUM: As I said, I'm
3	going to have to and I'm going to
4	leave in the project the funds that I
5	need to. I'm going to choke myself.
6	I'll take out a line of credit. I
7	don't know what I'm going to do.
8	But without the tax benefits, it's
9	killed as is. With tax benefits, I
10	can go to a bank that yes, I'm
11	going to get it \$200,000 up, \$200,000
12	down; that won't kill it. But I'm
13	over a million dollars off right now.
14	MS. ANDERSON: So just a
15	question for Jaime or Mike.
16	So the financial part of him
17	having enough cash on hand to support
18	this going-out request, it's still
19	going to be a cost-benefit analysis
20	before we even move forward to
21	providing this, right?
22	MR. CURTI: Yes.
23	MS. MCGILL: Yes.
2 4	MS. ANDERSON: This is just
25	MS. MCGILL: This is just the

1	REGULAR MEETING
2	preliminary, allowing it to move
3	forward to even having the analysis
4	done.
5	MR. CURTI: Right.
6	MS. ANDERSON: So we may get to
7	a point where we may not approve
8	this.
9	MR. CURTI: We're spending some
10	more time on this just because, you
11	know, typically, when the project
12	gets to our point, they haven't begun
13	construction.
14	This is a little unusual, so we
15	just want to make sure the record is
16	developed here so you have all the
17	information.
18	MR. CAVANAUGH: The point is,
19	if this gentleman had come to the
2 0	board before the project began, we
21	would have induced it. So we're not
22	really being asked to do something we
23	wouldn't normally do; it's just later
2 4	in the process.

Right.

MR. CURTI:

1	REGULAR MEETING
2	MR. CAVANAUGH: But he's got
3	some challenges. But we will do that
4	independent report and lay it out for
5	the board.
6	I don't see a risk to the IDA
7	here. I mean, the risk would be we
8	do nothing and the project doesn't
9	proceed.
10	MR. CURTI: Right.
11	MR. CAVANAUGH: That's
12	obviously not good to for the City.
13	MR. BLUM: I already have my
L <b>4</b>	punishment with not coming on time; I
15	already paid taxes on what I could
16	have saved if I had come on time.
17	MS. ANDERSON: Well, thank you,
18	Mr. Blum.
19	Would anyone like to make a
2 0	motion to approve the resolution.
21	MS. SINGER: I will.
22	MS. ANDERSON: Cecile made a
23	motion.
2 4	Seconded by? Henry.
2 5	All in favor?

1	REGULAR MEETING
2	(A chorus of ayes.)
3	MS. ANDERSON: Any negatives?
4	Hearing none, the item has been
5	passed.
6	Thank you, Mr. Blum.
7	MR. BLUM: Thank you so much.
8	Thank you.
9	MS. MCGILL: Our next item is a
10	resolution authorizing the extension
11	of benefits for Extell Waterfront,
12	LLC. We do have Janet Giris here
13	representing the project, Michael
14	Curti representing the transaction.
15	As Michael Curti will convey,
16	there is no additional benefit being
17	conveyed here; there is just the
18	alignment of the agreements with the
19	original intended construction
20	timeline. But Michael Curti can
21	delve into that further.
22	MR. CURTI: Yes, thank you.
23	The construction timeline is a
24	very lengthy one; it's 13 years.
25	There's buildings A through F, and

1	REGULAR MEETING
2	then there's the tower as well, that
3	needs to be constructed.
4	Right now, two of the buildings
5	are being built, but we just wanted
6	to align the sales tax letter along
7	with the understanding that it is
8	going to be quite some time before
9	most of the buildings are
10	constructed.
11	The request from the applicant
12	was April 2028; I think that's fair,
13	just given the length of time here
14	involved. It also avoids a situation
15	where it expires, and we have to go
16	back and scramble.
17	So it's our recommendation to
18	approve this extension of time.
19	As Jaime indicated, no
20	financial assistance is being
21	provided, additional and above what
22	was previously approved.
23	MS. ANDERSON: Thank you,
24	Michael.
25	Any questions?

1	REGULAR MEETING
2	MS. SINGER: Yes.
3	Do they have financing in place
4	that will allow them to extend it?
5	MR. CURTI: Yes.
6	You have financing in place?
7	MS. GIRIS: Sure.
8	For the record, Janet Giris,
9	law firm DelBello Donnellan
10	Weingarten Wise & Wiederkehr. Thank
11	you for having me today.
12	So this project is being
13	constructed in phases. The first
14	phase is buildings A and B, which are
15	currently under construction and are
16	anticipated to be finished
17	construction fairly soon. They're
18	starting on the second phase of the
19	project, which is buildings E and F.
2 0	And yes, so they're financing
21	each phase individually.
22	And one of the reasons why
23	we're here now and that we weren't
2 4	here a little bit earlier is because

the finance CD, we spun that piece

1	
_	

2 4

off to an affiliate of the company, and that has a different sales tax letter.

The sales tax letter under the master project agreement, which was signed in maybe 2019, had a short period of approval. And they weren't -- their eyes weren't on that because they were focused on the first phase of the building.

Now they're focused on the second phase.

And, you know, normally, we would be here on an annual basis, renewing that sales tax letter, but because these phases are going to take a couple of years each -- as Michael said, there's a 13-year construction period here.

The project, just to refresh
your recollection, is 1,395 units in
seven buildings, over a half a
billion dollars in investment in the
City of Yonkers, so that's were we

1	REGULAR MEETING
2	are with the second phase.
3	MS. SINGER: Right. But
4	there's no problems with financing?
5	MS. GIRIS: Not to my
6	knowledge, no.
7	So each phase will be financed
8	individually
9	MS. SINGER: Because interest
10	rates, things have changed, and
11	there's a concern
12	MS. GIRIS: They are already
13	spending money on phase two, so they
14	are ready to pull that trigger.
15	MS. SINGER: Thank you.
16	MS. GIRIS: Thank you.
17	MS. ANDERSON: Any other
18	questions for Janet? No?
19	Thank you so much.
20	MS. GIRIS: Thank you.
21	MS. ANDERSON: Hearing no
22	questions, would anyone like to make
23	a motion to approve the resolution
24	for Extell?
25	Victor made a motion, seconded

	Page 37
1	REGULAR MEETING
2	negatives, the meeting is adjourned.
3	Thank you guys for attending the
4	meeting.
5	We're going to go right over to
6	the YEDC.
7	(Time noted: 1:36 P.M.)
8	
9	0 0 0
10	
11	
12	
13	
1 4	
15	
16	
17	
18	
19	
2 0	
21	
22	
23	
2 4	
2 5	

3

4

1

2

STATE OF NEW YORK )

**SS.**:

COUNTY OF WESTCHESTER 5 )

6 7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

I, NATHAN DAVIS, a Notary Public for and within the State of New York, do hereby certify:

That the witness whose examination is hereinbefore set forth was duly sworn and that such examination is a true record of the testimony given by that witness.

I further certify that I am not related to any of the parties to this action by blood or by marriage and that I am in no way interested in the outcome of this matter.

IN WITNESS WHEREOF, I have hereunto set my hand this 31st day of July 2023.

22

23

24

NATHAN DAVIS

25

&	<b>27th</b> 2:5	31:21	31:23 34:17,21
<b>&amp;</b> 1:19 32:10	3	adjourn 35:19	35:5,12,16,21
1	<b>3.03</b> 7:13	adjourned 36:2	35:25
	<b>30</b> 16:3	adverse 6:4	<b>annual</b> 33:15
<b>1,395</b> 33:22	<b>31st</b> 37:21	affiliate 33:2	answer 6:17
<b>10701-3892</b> 1:6	4	<b>afford</b> 26:23	22:16,18
<b>12,482</b> 3:14	_	affordable 5:16	anticipated
<b>13</b> 30:24 33:19	<b>4.5</b> 3:16	afternoon 2:3	32:16
<b>155</b> 8:14 9:7	<b>46,000</b> 17:2	8:17	anybody 19:20
<b>1:00</b> 1:5	<b>470</b> 1:6	<b>ag</b> 10:25 11:3	anymore 18:16
<b>1:36</b> 36:7	5	agency 3:12	apartment
2	<b>59</b> 23:25	agenda 3:9	20:16,22
<b>2</b> 4:19	6	8:10 35:8	apartments
<b>200</b> 1:6		agreement 33:6	10:3 12:14
<b>200,000</b> 27:11	<b>69</b> 22:24	agreements	15:13
27:11	7	30:18	applauded
<b>2014</b> 9:8 17:5	<b>70</b> 22:24	<b>ahead</b> 26:19	24:16
<b>2015</b> 9:8	<b>75</b> 21:22	align 31:6	applicant 5:9
<b>2019</b> 9:14,15	9	alignment	5:24 31:11
15:19,24 33:7		30:18	approached
<b>2020</b> 11:8	<b>95</b> 14:11	allow 32:4	9:15
<b>2020</b> 11:0 <b>2022</b> 15:25	a	allowing 7:9	approval 2:22
<b>2023</b> 1:5 2:5,23	abandoned 9:6	28:2	11:2,3 33:8
3:10 15:25	abatement 6:23	amount 6:13	approvals 11:8
37:21	7:18 25:9	analysis 6:19	11:17 12:7
<b>2028</b> 31:12	<b>able</b> 22:3,20	7:11 25:3	approve 2:25
<b>24</b> 17:6,10	26:10	27:19 28:3	7:16,24 28:7
19:17	<b>above</b> 31:21	analyzed 7:7	29:20 31:18
<b>24408</b> 37:24	account 3:14	anderson 1:11	34:23
<b>25</b> 16:2 23:9	<b>action</b> 24:25	2:2,7,8,19 3:6	approved 3:8
<b>254,000</b> 6:23	37:17	3:17,23 4:6	11:23 16:5
<b>255,000</b> 6:15	actual 23:8	7:19 8:6 21:17	31:22
<b>25th</b> 2:23	actually 22:6	22:7 26:13,19	approximately
<b>27</b> 1:5	additional 5:11	27:14,24 28:6	16:25
	7:6 12:7 30:16	29:17,22 30:3	
		,	

[april - chorus] Page 2

		1	
<b>april</b> 31:12	basically 12:18	25:10 26:8,14	<b>bunch</b> 21:10
architect 10:5	<b>basis</b> 33:15	27:2 29:13,18	business 35:9
<b>area</b> 11:13	<b>bathroom</b> 15:7	30:6,7	35:13
14:22	beach 1:24	<b>board</b> 4:22	<b>buy</b> 10:23
<b>asked</b> 17:13,15	<b>began</b> 28:20	9:19 21:18	c
28:22	<b>beginning</b> 9:14	24:21,24 25:5	<b>c</b> 37:2,2
asking 19:10	<b>begun</b> 28:12	26:15 28:20	call 2:6 9:13
21:5,9 23:17	<b>believe</b> 9:6	29:5	14:5
assessable	benchmark	borrowed 16:8	canadian 15:2
20:14	7:10	<b>bottom</b> 12:23	canadian 13.2
assessed 11:15	<b>benefit</b> 7:4,13	<b>bought</b> 9:8	cash 3:15 27:17
16:24	7:14 22:5,22	21:8	cavanaugh
assistance 5:2,3	25:3,11,14	<b>bound</b> 24:24	1:19 28:18
5:12 31:20	27:19 30:16	<b>brand</b> 15:8	29:2,11
associates 4:11	benefits 6:25	20:6,8	cd 32:25
attending 36:3	18:9,18 19:8	<b>brick</b> 13:3 14:7	cecile 1:12 2:9
authorize 25:6	23:20 24:4	bricks 13:7	3:2 4:2 8:2
authorizing	25:22 26:3	briefly 18:18	29:22 35:2
4:18 30:10	27:8,9 30:11	<b>bring</b> 19:19	center 12:19
available 5:21	<b>best</b> 15:14	<b>broker</b> 16:17	ceo 1:19
avenue 1:6	<b>bigger</b> 13:17	18:21	certify 37:10,15
avoids 31:14	<b>bill</b> 21:7,10	<b>building</b> 5:25	cfo 17:9
aware 4:22	22:25	9:21 11:10,11	chair 2:18 4:16
ayes 3:5 4:5 8:5	billion 33:24	11:15 12:3,15	22:8
30:2 35:4,24	<b>bills</b> 25:24 26:4	13:20 16:9,24	challenges 29:3
b	26:5,9	19:2,12,16	change 12:5,11
<b>b</b> 1:9 32:14	<b>bit</b> 12:9 14:9	20:10,12 21:4	changed 12:19
back 5:23 9:3,8	21:24 32:24	21:6,6 25:17	34:10
15:19 17:22	<b>black</b> 14:24	33:11	character
18:6,20 31:16	<b>block</b> 14:7	<b>buildings</b> 9:9	24:13
bank 22:22	<b>blood</b> 37:17	17:4 20:4,8	checked 10:15
23:3 25:13	<b>bloom</b> 8:15,17	30:25 31:4,9	chief 1:20
27:10	8:18 21:21	32:14,19 33:23	choke 27:5
<b>based</b> 15:20	22:14 23:10,12	<b>built</b> 31:5	chorus 3:5 4:5
<b>JUSCU</b> 13.20	23:22 24:18		8:5 30:2 35:4
			0.3 30.4 33.T

[chorus - exceed] Page 3

35:24	continue 5:15	29.25 20.10	donnellen 22.0
	continue 5:15	28:25 29:10	donnellan 32:9
<b>church</b> 14:6	contract 10:21	30:14,15,20,22	door 13:18
city 1:2,4 4:20	10:24	32:5 35:11,15	doors 13:20
5:21 7:13 17:2	<b>convey</b> 30:15	d	dream 9:24
17:14 29:12	conveyed 30:17	<b>d</b> 1:16	drive 4:20
33:25	conveying 7:15	davis 37:8,24	<b>duly</b> 37:12
closet 15:5	cooling 20:21	day 8:20 11:16	e
closing 11:16	cooperated	26:21 37:21	e 1:9,9,22 32:19
<b>come</b> 8:24	11:16	delayed 11:6	37:2,2
17:25 25:15	correct 23:10	delays 2:4	earlier 32:24
28:19 29:16	23:22	delbello 32:9	effort 8:24
<b>coming</b> 17:9	<b>cost</b> 15:19 16:8	<b>delve</b> 30:21	18:12
29:14	16:13 23:13	demonstrated	<b>efforts</b> 24:17
community	25:3 27:19	7:11	eight 13:19
19:13	<b>costs</b> 18:4	developed	either 6:2
company 33:2	22:23	28:16	elevated 20:15
completion	counsel 1:23	development	elevator 12:24
21:20	counters 14:25	5:17 9:13	13:23
concern 34:11	<b>county</b> 16:25	17:19	eliot 8:14 9:7
congregation	37:5	difference	entrance 12:20
9:20	<b>couple</b> 33:18	14:10	13:14,25 14:3
consider 24:21	<b>course</b> 17:19	different 33:3	equal 13:4
25:5	<b>covid</b> 11:5 16:6	director 1:18	espiritu 2:16
consideration	<b>crazy</b> 19:25	disaster 6:5	esq 1:23,24
3:19 4:9 5:14	credit 27:6		_ ´
25:16	<b>crocs</b> 8:22	<b>djonbalaj</b> 1:14 2:11,14 35:20	<b>estate</b> 9:12 16:21
constructed	<b>crying</b> 11:19	<u> </u>	
20:9 31:3,10	current 7:9	<b>doable</b> 10:14	estimated
32:13	currently 32:15	19:8	15:20
construction	<b>curti</b> 1:24 4:14	doing 9:21 10:2	event 25:6
9:17 11:25	4:16 6:20,25	12:2 16:18,19	everybody
12:2,4 13:5	7:20 22:6,8	17:18 24:22	20:17,18 21:14
18:3 28:13	23:6,11,16,23	dollar 7:14	examination
30:19,23 32:15	24:19 26:7,11	dollars 15:21	37:11,13
32:17 33:20	27:22 28:5,9	15:22 25:19,23	exceed 7:8
32.17 33.20	27.22 20.3,9	27:13 33:24	

[excused - half] Page 4

excused 2:17 executive 1:18 exempt 11:11 24:9,10 exemption 6:10 6:15 existing 4:19 4:23 expensive 15:2 experience 9:18 experienced	fast 8:20 father 4:19 favor 3:4 4:4 8:4 29:25 35:3 35:23 feel 20:23 fees 3:13 filled 13:2 14:6 14:12 final 4:10,18 finally 11:22	floors 12:22 15:15 20:13 focused 33:10 33:12 foot 13:18,19 forth 37:12 forward 8:11 9:12 25:25 27:20 28:3 free 21:6 friend 9:15	giving 23:20 gjonaj 1:13 2:12,13 26:17 26:20 go 9:22 15:11 17:11 21:11 26:19,21 27:10 31:15 36:5 goes 20:17 going 2:5,21 3:19 9:3 12:6
6:4 expires 31:15 explain 10:13 extell 30:11 34:24 extend 32:4 extended 5:7 extension 5:10 6:22 30:10 31:18 exterior 12:6 extra 13:6 eyes 33:9  f f 1:9,16,16 30:25 32:19 37:2	finance 32:25 financed 34:7 financial 4:25 5:3,11 27:16 31:20 financials 3:10 3:22,23 financing 32:3 32:6,20 34:4 finian 4:20 finish 22:4,12 23:7,21 25:23 finished 32:16 finishings 15:9 firm 32:9 first 2:6 4:9 10:4 16:21	front 14:23 full 11:14 25:16 fully 15:8,9 funds 23:7 27:4 further 6:6 30:21 37:15  g gap 16:7 general 23:25 generated 3:14 16:10 gentleman 28:19 getting 18:5,8 giris 30:12 32:7 32:8 34:5,12	14:2,10 15:11 15:18,19 16:22 17:9,10 18:24 19:2,6,7,17 20:10,12,14,20 20:23 21:11 22:2,3,15,17,20 23:2 25:13,18 26:2,5,9,21,24 27:3,3,5,7,11 27:18,19 31:8 33:17 36:5 good 2:3 8:17 29:12 granite 14:25 guy 10:22 guys 15:17
fact 21:15 26:2 fair 31:12 fairly 32:17 fake 13:22 family 10:17 fannie 5:6	32:13 33:11 <b>fiscal</b> 1:20 6:19 7:4 <b>five</b> 5:8 13:19 <b>floor</b> 12:23 14:20,25 15:8	32:8 34:3,12 34:16,20 give 22:24 23:18 given 31:13 37:14 gives 17:21	16:15 21:19 36:3 h  h 1:22  half 15:10 16:7 33:23

hallways 14:20	hvac 20:20	interested	killing 11:20
<b>hand</b> 3:15	i	37:18	<b>kind</b> 18:8 20:2
27:17 37:21	ido 1.4 19 10	introduced	kitchen 14:22
handicapped	ida 1:4,18,19	10:9	14:24,25 15:6
20:14	1:20,23 2:4	investment	kitchens 15:2
happen 16:23	4:19 23:19,24	33:24	know 8:19,19
<b>happy</b> 6:17	24:4 29:6	involved 31:14	9:2,19,25 10:2
hardwood	idea 9:18 21:25	issue 26:25	10:6,6,9,10,11
15:15	<b>impact</b> 6:5,19	<b>issued</b> 6:11,12	15:25 17:14
harris 1:24	importance	item 2:22 3:9	20:7 23:17
heard 24:6	8:23	4:7,9 8:7,9,13	24:5,6,8,16
<b>hearing</b> 3:7 4:6	improvements	16:21 30:4,9	25:11 26:2
5:19 7:23 8:7	24:12	35:6,8	27:7 28:11
25:2 30:4	income 3:15	items 6:8 23:8	33:14
34:21 35:6,25	7:3 22:23	_	knowing 26:9
heating 20:21	independent	j	knowledge
hello 2:2	29:4	jaime 1:18 7:20	34:6
help 19:9	indicated 31:19	27:15 31:19	<b>known</b> 21:14
henry 1:14 2:11	individually	<b>janet</b> 30:12	
3:3 8:3 29:24	32:21 34:8	32:8 34:18	l
35:22	induced 28:21	<b>jim</b> 1:19 4:11	<b>larry</b> 1:23
hereinbefore	inducement	<b>judy</b> 18:4	<b>late</b> 11:8
37:12	8:13 24:23	<b>julio</b> 10:6 11:19	laundry 20:13
hereunto 37:20	industry 9:12	12:5	law 24:2 32:9
	information	<b>july</b> 1:5 2:5	lay 29:4
<b>higher</b> 12:22	28:17	37:21	leave 22:17,21
23:2	inside 12:14	jumped 16:2	27:4
<b>hill</b> 17:18	14:17 15:5	18:14 21:16	<b>left</b> 23:9
hit 11:5	insurance	k	legal 35:14,15
homeless 6:3	16:10	Izoon 12:10	35:16
honest 21:23	intended 30:19	<b>keep</b> 12:10 13:11 14:15	lender 5:5
hot 15:4 20:15	interest 3:14		<b>length</b> 31:13
20:18,19	16:8,14 18:15	<b>kept</b> 9:10 12:25 <b>kill</b> 27:12	lengthy 30:24
housing 7:3	21:15,16 26:20		<b>letter</b> 31:6 33:4
<b>hurt</b> 22:16	34:9	killed 27:9	33:5,16
			,

[line - needed] Page 6

	I	I	I
line 16:21 27:6	maintains 7:4	9:22 10:1 11:1	14:14 16:8,11
list 23:8	make 2:24 3:25	12:1 13:1 14:1	18:13,25 22:12
<b>little</b> 12:9 14:9	7:24 11:8 13:3	15:1 16:1 17:1	22:18,21 23:4
21:24 28:14	13:16 28:15	18:1 19:1 20:1	25:21 34:13
32:24	29:19 34:22	21:1 22:1 23:1	moneys 19:5
<b>live</b> 19:18	35:18	24:1 25:1 26:1	<b>month</b> 3:11
<b>llc</b> 8:14 30:12	<b>makes</b> 18:15	27:1 28:1 29:1	8:12
loan 6:12 11:25	managing 9:11	30:1 31:1 32:1	mortgage 6:9
local 10:5	<b>manor</b> 3:20	33:1 34:1 35:1	6:11,14,22
<b>long</b> 16:5	4:10	35:19 36:1,2,4	7:17 16:16
look 13:4 14:10	market 3:13	37:1	18:20 25:7,12
15:13 18:22	marlyn 1:11	meetings 11:6	25:15,17
22:15 23:15	2:7	melissa 2:16	<b>moshe</b> 8:15,18
<b>looked</b> 12:16	marriage 37:17	member 1:12	<b>motion</b> 2:25 3:2
<b>looking</b> 19:19	master 33:6	1:13,14	3:25 7:24 8:2
looks 12:17	<b>match</b> 12:21	michael 1:24	29:20,23 34:23
14:17 22:23	matches 13:15	4:14 6:20,25	34:25 35:19,21
<b>lot</b> 10:18 11:12	matching 13:2	7:20 30:13,15	<b>move</b> 2:21 8:12
13:6,10 14:14	13:16 14:7,24	30:20 31:24	9:11 25:25
16:10 18:2,25	<b>matter</b> 37:19	33:19 35:10	27:20 28:2
21:2 22:17	<b>mayor</b> 2:15	<b>middle</b> 16:18	moved 4:2
low 7:3	mcgill 1:18	<b>mike</b> 2:15	moving 8:11
ltv 22:25	3:21 4:8 6:18	27:15	<b>multi</b> 10:17
m	8:9 27:23,25	million 3:16	multiplied 17:5
madam 2:18	30:9	15:21,22 25:18	municipal
made 3:2 8:2	mean 24:14,21	25:22 27:13	23:25
8:23 17:3,6	29:7	<b>mind</b> 17:2	n
24:12 29:22	meaning 20:2	<b>mine</b> 9:15	nacerino 2:16
34:25 35:21	22:22 23:14	17:17	name 8:18
mae 5:6	25:14	minutes 1:3	nathan 37:8,24
maid 3:2	mechanical	2:23,25 3:7	natural 6:5
main 12:20	15:5	monastery 3:20	need 12:6 23:6
14:2,19 20:16	<b>meeting</b> 1:4 2:1	4:10	26:8 27:5
maintain 24:13	2:4 3:1 4:1 5:1	<b>money</b> 3:13	needed 10:25
	6:1 7:1 8:1 9:1	10:23 13:6,10	nceucu 10.23

manda 21.2	ald 10.15 17.4	manager4 14.11	
needs 31:3	old 12:15 17:4	percent 14:11	preferences
negatives 3:6	oommen 1:20	16:3 21:22	5:25
8:6 30:3 35:5	2:7,9,11,13,15	23:9	preliminary
36:2	3:11	percentage	28:2
neighborhood	open 25:24	21:20	premise 5:20
12:12	26:5	perform 6:18	<b>present</b> 2:8,10
nepperhan 1:6	opening 13:17	<b>period</b> 5:7,17	2:12
<b>new</b> 1:2,6 15:8	13:20	33:8,20	preserving 7:2
17:9 20:6,8	<b>order</b> 18:7 23:7	person 11:6	president 1:19
37:4,9	original 30:19	<b>phase</b> 32:14,18	previously
<b>nice</b> 12:14	outcome 37:18	32:21 33:11,13	31:22
13:11,16 14:23	outside 19:20	34:2,7,13	pricing 15:20
19:17 20:5	overall 15:12	phases 32:13	<b>prime</b> 11:13
<b>nicer</b> 13:20	own 9:20 15:4	33:17	probably 9:4
<b>non</b> 20:8 24:10	20:19,25	picture 13:9	25:18
normally 28:23	p	15:13	problem 17:12
33:14		<b>piece</b> 12:19	problems 34:4
notary 37:8	<b>p.m.</b> 1:5 36:7	32:25	proceed 29:9
noted 36:7	paid 11:11 18:2	<b>pilot</b> 5:7,10	process 28:24
number 6:3	18:6 21:7	6:22 7:7,9,17	profit 11:14
16:3,4 17:3,21	29:15	<b>place</b> 32:3,6	programs
numbers 11:9	paint 14:21	plans 11:4	17:15
16:19 17:10	paper 21:13	plastic 15:16	<b>project</b> 4:12,19
18:14,17,21	part 6:11 12:22	please 10:13	4:24 5:4,13,15
19:22,23,24	23:23 27:16	pllc 1:24	6:20 7:10,12
20:3,7	parties 37:16	plus 16:9 18:14	7:15 8:16,23
,	<b>passed</b> 4:7 8:8	22:23	8:25 11:25
0	18:5 30:5 35:7	<b>point</b> 5:4 13:5	16:4,12,13,17
<b>o</b> 1:9,22	past 5:2	22:10 28:7,12	18:8,9,23
obviously 4:23	<b>pay</b> 12:9 19:15	28:18	22:12,18 23:21
24:14,22 29:12	26:4,8	<b>possible</b> 10:10	25:21,23 27:4
<b>offer</b> 20:11,12	paying 11:14	12:10 13:11	28:11,20 29:8
<b>oh</b> 3:23	17:3 19:16		· · · · · · · · · · · · · · · · · · ·
<b>okay</b> 23:11	21:4	14:16 19:5	30:13 32:12,19
26:7	people 9:19	power 14:8	33:6,21
	12:13 19:18,21		

			. = -
<b>property</b> 24:7	31:25 34:18,22	redone 13:15	request 5:8
24:12 25:8	<b>quite</b> 24:15	reducing 22:23	6:21 27:18
provide 24:4	31:8	refinance 19:2	31:11
provided 4:25	quorum 2:18	19:4 22:11	requested 25:7
5:12 31:21	r	26:3,24	requiring 5:6
provides 7:12	r 1:9,22 37:2	refinanced	reside 5:20
providing 5:3	ran 18:17,17	18:23	residential
6:24 27:21	rate 21:16	refinancing 5:5	10:16
public 5:19	rates 16:14	6:13	resolution 4:10
25:2 37:8	18:15 21:15	refresh 33:21	4:17,18 7:25
<b>published</b> 8:10	26:20 34:10	<b>regard</b> 5:10,19	8:14 24:23
<b>pull</b> 34:14	rather 12:9	<b>regular</b> 1:4 2:1	29:20 30:10
<b>punch</b> 23:8	ready 34:14	3:1 4:1 5:1 6:1	34:23
punishment	real 9:12 16:21	7:1 8:1 9:1	resolutions
29:14	25:8	10:1 11:1 12:1	3:18 4:8
purchase 16:9	realized 16:22	13:1 14:1 15:1	response 5:23
purchased	17:24	16:1 17:1 18:1	rest 26:4
16:23	really 28:22	19:1 20:1 21:1	results 6:24
purchasing	reason 24:3	22:1 23:1 24:1	returns 7:11
11:7	reasons 24:20	25:1 26:1 27:1	<b>ridge</b> 17:18
purpose 5:2	32:22	28:1 29:1 30:1	<b>right</b> 13:19
purposes 6:13	receive 3:12	31:1 32:1 33:1	21:22,24 25:24
<b>push</b> 23:13,13	14:4	34:1 35:1 36:1	27:13,21 28:5
pushed 11:21	recollection	37:1	28:25 29:10
<b>put</b> 12:21 13:3	33:22	related 37:16	31:4 34:3 36:5
13:7,8,10	recommendat	remain 5:16	risk 29:6,7
14:11,14 15:16		renewing 33:16	roberto 2:16
19:15,16	7:16 31:17 <b>record</b> 28:15	rent 19:25	<b>roll</b> 2:6 24:10
q		rented 19:18	24:11
_	32:8 37:13	report 29:4	<b>room</b> 20:13
question 5:18	recording 6:9	represent 4:12	run 19:23
22:7,9 23:17	6:14,23 7:18	8:15,24	S
26:6,18 27:15	25:7	representing	
questions 4:13	red 13:2	4:14 30:13,14	s 1:16
6:7,17 7:21,22	redevelop 10:3	, , ,	sales 31:6 33:3
21:18 26:15,16			33:5,16

[sat - third] Page 9

<b>sat</b> 10:7 16:16	<b>siby</b> 1:20 3:17	ss 37:4	19:8,16 21:6,7
save 18:7,22	<b>side</b> 13:8,13,25	stalled 21:24	21:10 22:4,22
saved 18:3	24:9,11	standard 23:19	22:25 24:9,11
29:16	sides 13:4	<b>start</b> 2:6 3:20	25:7,8,11,22
saving 3:13	signature 37:24	11:4 14:21	26:3 27:8,9
<b>saying</b> 22:13	signed 33:7	16:19	31:6 33:3,5,16
<b>says</b> 9:16	<b>singer</b> 1:12 2:9	started 11:14	taxes 11:12
<b>scared</b> 10:19	2:10 29:21	12:2,4	16:9,21 18:2
scramble 31:16	32:2 34:3,9,15	starting 32:18	18:23 19:15
<b>second</b> 23:23	sit 17:22	<b>state</b> 1:2 37:4,9	21:4 25:16
32:18 33:13	sitting 11:12	statute 23:24	29:15
34:2	situation 31:14	<b>stay</b> 18:24 19:6	technically
seconded 3:3	<b>size</b> 24:11	22:10 26:5	16:7 18:10
4:2 8:2 29:24	skyrocketing	staying 25:20	tell 16:15
34:25 35:22	16:15	<b>street</b> 12:12	terms 21:19
secret 16:2	slippers 8:21	19:14	testimony
secretary 1:11	<b>small</b> 9:9,9	structured 7:8	37:14
secure 6:12	somebody 9:17	<b>stuck</b> 16:20	thank 2:19 3:16
see 13:14,21	10:8 20:25	study 7:5	3:17 4:16 7:19
14:9,23 17:22	somebody's	suite 1:6	7:20 24:18
19:11 21:13	9:10	sullivan 4:20	26:11,13 29:17
22:2 29:6	<b>soon</b> 32:17	support 27:17	30:6,7,8,22
senior 5:16,24	sorry 2:3	<b>sure</b> 9:4 28:15	31:23 32:10
7:3	<b>sort</b> 6:4	32:7	34:15,16,19,20
seniors 6:2	sounded 9:24	<b>sworn</b> 37:12	36:3
sense 17:6	spano 2:15	<b>sykes</b> 1:23	<b>thing</b> 10:4
18:15	speak 6:7	synagogue 9:3	12:18,23 15:3
<b>set</b> 37:12,21	speaking 18:10	t	15:6
<b>seven</b> 5:9 6:21	special 19:20	t 1:16,22 37:2,2	things 25:5
7:6,17 13:18	specific 4:13	take 3:21 27:6	34:10
33:23	spending 28:9	33:18	think 17:11,12
<b>shaft</b> 13:23	34:13	tank 15:4 20:19	21:2 24:5,19
<b>shoes</b> 8:21	<b>splash</b> 14:24	tank 13.4 20.17 tax 6:10,14,23	31:12
<b>short</b> 33:7	<b>spun</b> 32:25	7:18 11:11	<b>third</b> 8:13
		17:15 11:11	
		17.15 10.7	

[three - york] Page 10

	1		
three 20:13	typically 28:11	<b>vote</b> 3:21,24	14:12,13
tile 14:20,20,23	u	$\mathbf{w}$	wise 21:20
14:24 15:9	under 23:24,25	<b>wall</b> 14:20	32:10
<b>tiled</b> 15:8,9,10	32:15 33:5	15:10,10	witness 37:11
time 5:17 11:2	understand	want 16:19	37:14,20
18:13 24:15	15:17	18:10 19:3	work 10:18,20
26:23 28:10	understanding	25:6 28:15	14:7,7 15:9
29:14,16 31:8	23:18 31:7	<b>wanted</b> 11:4	workforce 5:22
31:13,18 35:17	understood	31:5	working 9:17
36:7	26:11	washed 14:8	11:4
timeline 30:20	underwrite	waste 18:11,12	<b>works</b> 17:8
30:23	25:12	18:12	25:10
times 26:22	underwriting	water 15:4	X
today 3:19 8:20	20:3	20:15,18,19	<b>x</b> 1:3,7
8:22 12:17	unit 15:3 17:6	waterfront	
14:18 24:6,23	20:17	30:11	<b>y</b>
26:23 32:11	units 17:10	way 19:3 22:14	<b>yeah</b> 26:17
together 10:21	19:17 33:22	25:10 37:18	<b>year</b> 5:9 6:21
<b>told</b> 18:4	unusual 28:14	we've 4:25 24:6	7:17 16:7
took 11:24 16:5	updates 35:14	wear 8:21	33:19
19:11 20:4	35:15,16	week 11:18	years 5:8 7:6
24:7	used 12:13	weingarten	9:3,4,6 30:24
towards 23:14	13:13 14:5,12	32:10	33:18
tower 31:2		welcome 2:4	<b>yedc</b> 1:20 36:6
transaction	<b>V</b>	went 10:5,21	yesterday
4:15 30:14	vacant 9:21	10:23	21:15
<b>tried</b> 11:21,21	11:12 19:11	westchester	<b>yonkers</b> 1:2,4,6
trigger 34:14	vacated 9:5	37:5	4:21 9:10
<b>true</b> 37:13	<b>value</b> 11:15	wet 15:10	19:14 21:3
<b>try</b> 21:17	vanity 15:11	<b>whereof</b> 37:20	33:25
two 6:3 9:9	veneruso 4:11	wiederkehr	york 1:2,6 37:4
16:4,7 17:4	6:7	32:10	37:9
26:22 31:4	<b>victor</b> 1:13 2:13	windows 12:21	
34:13	4:3 34:25	12:25 13:3,8,8	
	35:22	· '	
		13:22,22 14:6	

Z		
<b>zoning</b> 10:15,		