$\square$ The City of Yonkers Industrial Development Agency Regular Board of Directors Meeting December 8, 2021 at 10:00 a.m.

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## BEFORE:

Mayor Mike Spano - Chairman
Peter Kischak - Vice Chairman
Melissa Nacerino - Treasurer
Cecile D. Singer - Member
Henry Djonbalaj - Member
Roberto Espiritu - Member
Marlyn Anderson - Secretary (Excused)

IDA STAFF:
Jim Cavanaugh - President/CEO
Jaime McGill - Executive Director
Siby Oommen - Chief Fiscal Officer
Fiona Khan-Rodriguez - Administrative Assistant
Samantha Young - Bookkeeper

OTHERS:
Frank Badalato - City of Yonkers
Michael Curti, Esq. - Harris Beach PLLC
Andrew Maniglia, Esq. - Ginsburg Development Companies - Counse;
Sara Body - Yonkers Downtown Waterfront BID
Larry Sykes, Esq. - IDA Counsel
Dean Bender - Thompson and Bender

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| :---: | :---: |
| 1 ADMIN. ASST FIONA RODRIGUEZ: Good | 1 Michael Curti here, who's representing the |
| 2 morning, Henry. How are you? | 2 transaction. We have Andy Maniglia here from |
| 3 HENRY DJONBALAJ: Good morning, Fiona. | 3 River Tides. |
| 4 How are you? | 4 ANDREW MANIGLIA: Hi. |
| 5 ADMIN. ASST FIONA RODRIGUEZ: Good. | 5 MAYOR MIKE SPANO: All right. Are |
| 6 HENRY DJONBALAJ: Am I too early? | 6 there any questions for -- for either the counsel |
| 7 ADMIN. ASST FIONA RODRIGUEZ: No, | 7 or Andy? |
| 8 you're right on time. I'm so glad you're early | 8 MICHAEL CURTI: Mayor, just very |
| 9 You're always on time. Thank you. I'm going to | 9 briefly on the matter, if I may? |
| 10 put you -- if you want to put -- if you want to | 10 MAYOR MIKE SPANO: Sure, Mike. |
| 11 put yourself on mute. This should be a really | 11 MICHAEL CURTI: To the Board. Good |
| 12 quick meeting. These two -- the IDA meeting is | 12 morning, Mayor and members of the Board. The |
| 13 going to be very, very quick, which is a good | 13 item that is before you is the deviation of the |
| 14 thing, right? So, put yourself on mute, and when | 14 existing tax agreement with the River Tides |
| 15 we're ready, we'll start. | 15 project. We held a public hearing on November |
| 16 HENRY DJONBALAJ: Okay. Than | 16 23, 2021, that was based on an application that |
| 17 F | 17 River Tides, LLC had made to the Agency to amend |
| 18 ADMIN. ASST FIONA RODRIGUEZ: Your | 18 their tax agreement to receive a credit of up to |
| 19 welcome. Thank you. | 19 \$525,000 towards the tax payments that they owe |
| 20 (Pause.) | 20 under that agreement, so long as they make |
| 21 SIBY OOMMEN: Melissa Nacerino? | 21 certain improvements to 1104 Warburton Avenue, |
| 22 MELISSA NACERINO: Here | 22 which is a city-owned parcel. |
| 23 SIBY OOMMEN: Cecile Singer? | 23 There are a number of reasons why this |
| 24 | 24 -- granting this financial assistance would be in |
| 25 SIBY OOMMEN: Henry Djonbalaj? | 25 the best interest of the Agency. And also, it is |
| Pa | 5 |
| HENRY DJONBALAJ: Here. | 1 being brought to the Board because it does |
| 2 SIBY OOMMEN: Roberto Espiritu? I see | 2 represent a -- an amendment to the uniform tax |
| 3 Roberto is on. Marlyn Anderson is excused. | 3 exemption policy, which requires each tax payment |
| 4 Mayor, we have a quorum | 4 to be progressively larger than the previous |
| 5 MAYOR MIKE SPANO: Okay, great. Thank | 5 year. What's contemplated here is that GDC will |
| 6 you and good morning, everyone. I would imagine | 6 make certain improvements to that parcel so that |
| 7 that we have -- everyone has available to them | 7 it's park land. This will benefit a number of |
| 8 the minutes of the previous meeting. I'd just | 8 existing Agency projects that are located within |
| 9 ask if anybody has any questions. If not, | 9 that corridor, including 1077 Warburton Avenue, |
| 10 somebody would like to make a motion that we | 10 and also 1177 at Greyston |
| 11 accept the minutes as presented? | 11 They improvements will also create an |
| 12 EXECUTIVE DIRECTOR JAIME MCGILL: So, | 12 access point to the old Croton Aqueduct. And the |
| 13 Mayor, we have a very brief agenda today. We are | 13 amendment will also -- the construction of the |
| 14 -- we are skipping the minutes and the | 14 facility will also be done utilizing prevailing |
| 15 financials. We're going to hold them off to th | 15 wage. |
| 16 29th meeting. And we -- we just have one item | 16 So, for |
| 17 for consideration today. | 17 these park improvements will enhance the quality |
| 18 MAYOR MIKE SPANO: Okay. Thank you. | 18 of life of both city and county residents and |
| 19 EXECUTIVE DIRECTOR JAIME MCGILL: Okay. | 19 visitors, by providing this public amenity, it's |
| 20 So, the first item would be the only item | 20 recommended that Board take action and grant th |
| 21 MAYOR MIKE SPANO: Okay. Jaime | 21 amendment. Thank you, Mayor |
| 22 EXECUTIVE DIRECTOR JAIME MCGILL: -- | 22 PRESIDENT JIM CAVANAUGH: Mike -- Mike |
| 23 the only item is a resolution authorizing a pilot | 23 -- Mike, can I just -- I want to add that this |
| 24 amendment and facilitation of improvements for | 24 was something that was -- this is a project that |
| 25 the public park, for River Tides, LLC. We have | 25 was contemplated several years ago, and it was |


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| :---: | :---: |
| 1 always meant to be a project that would be a | 1 CECILE SINGER: Aye. |
| 2 partnership between Ginsburg and the city. | 2 EXECUTIVE DIRECTOR JAIME MCGILL: Aye. |
| 3 Ginsburg would pay a portion. The city would pay | 3 MELISSA NACERINO: Aye. |
| 4 a portion. So, this really is to facilitate the | 4 MAYOR MIKE SPANO: Hearing it -- are |
| 5 city's agreement, quite a time ago, to pay pa | 5 there any negatives? Hearing none, the item has |
| 6 of the cost of the park. And there's two ways | 6 passed. |
| 7 you can do that. Either you can -- the city can | 7 And Andy, thank you to your -- to your |
| 8 borrow money, which has a cost, to come up with | 8 crew, especially Mr. Ginsburg, for -- for his |
| 9 its share, or we can give Ginsb | 9 continued commitment to our city. He does |
| 10 against their taxes. So, we've really adopted | 10 beautiful work and we expect this park to be no |
| 11 the second route, which actually is cheaper for | 11 different. |
| 12 the city and quicker. So, that's -- that's why | 12 ANDREW MANIGLIA: Well, thank you, |
| 13 we're using this mechanis | 13 Mayor. Thank you, members of the IDA Board. |
| 14 MAYOR MIKE SPANO: And -- and for those | 14 Thank you, Jim Cavanaugh. We look forward to |
| 15 of you, who just -- who don't remember, this was | 15 continuing our partnership with the City of |
| 16 a parcel that -- that the city | 16 Yonkers. We think it's a great partnership. |
| 17 acquire. | 17 We've done great things together, and this will |
| 18 It's a parcel of land that we actually | 18 be no exception. So, thank you very much. |
| 19 could have sold for quite a bit of money, but w | 19 MAYOR MIKE SPANO: Okay. Is there any |
| 20 -- it looked that Warburton Avenue -- looking | 20 other -- any other business, Jaime? |
| 21 that corridor, and while we see a lot of great | 21 EXECUTIVE DIRECTOR JAIME MCGILL: W |
| 22 development there, and we're happy about that, | 22 have no other business, Mayor. |
| 23 also want to make sure that we preserve ope | 23 MAYOR MIKE SPANO: Okay. And I |
| 24 space. | 24 apologize because I'm on the cell so I can't see |
| 25 And this open space provides -- is | 25 -- communicate with you guys, but seeing as |
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| 1 going to provide additional parking to an area | 1 there's no other business, can we, somebody want |
| 2 that desperately needs it. It's also going to | 2 to make a motion? Can we adjourn? |
| 3 provide additional access to the old Croton | 3 HENRY DJONBALAJ: I'll make a motion. |
| 4 Aqueduct. So, the -- so the -- people will be | 4 CECILE SINGER: (Indiscernible). |
| 5 able to walk, use that path, maybe use that path | 5 MAYOR MIKE SPANO: Okay, so, who was |
| 6 to go to Untermeyer, or to go to other | 6 that that made the motion? |
| 7 destinations. But at the end of the day, we're - | 7 PRESIDENT JIM CAVANAUGH: Cecile. |
| 8 - we're expanding our parkland in the city, and I | 8 EXECUTIVE DIRECTOR JAIME MCGILL: |
| 9 think we're doing so in a very cost effective | 9 Cecile Singer made the motion. |
| 10 way. And the beneficiaries will be to our kids | 10 MAYOR MIKE SPANO: Okay, and seconded? |
| 11 for many, many generations to come. | 11 PRESIDENT JIM CAVANAUGH: Henry. |
| 12 Are there any other -- any other | 12 EXECUTIVE DIRECTOR JAIME MCGILL: |
| 13 questions? Hearing no questions, did somebody | 13 Henry. |
| 14 want to make a motion? | 14 MAYOR MIKE SPANO: So it was seconded |
| 15 CECILE SINGER: I -- I make a motion. | 15 by Henry. All in favor? |
| 16 ROBERTO ESPIRITU: I make a motion. | 16 PRESIDENT JIM CAVANAUGH: Aye. |
| 17 MAYOR MIKE SPANO: Thank you, Cecile | 17 EXECUTIVE DIRECTOR JAIME MCGILL: Aye. |
| 18 Singer. Cecile Singer has made a motion seconded | 18 HENRY DJONBALAJ: Aye. |
| 19 by -- who -- who is it that I heard second -- | 19 CECILE SINGER: Aye. |
| 20 EXECUTIVE DIRECTOR JAIME MCGILL: | 20 MELISSA NACERINO: Aye. |
| 21 Roberto. That was Roberto | 21 ROBERTO ESPIRITU: Aye. |
| 22 MAYOR MIKE SPANO: Roberto made a | 22 MAYOR MIKE SPANO: Any negatives? |
| 23 second? All in favor | 23 Hearing none, we are adjourned. Thank you, |
| 24 HENRY DJONBALAJ: Aye. | 24 everyone. |
| 25 ROBERTO ESPIRITU: Aye. | 25 PRESIDENT JIM CAVANAUGH: We have -- |





| f | gee 13:7 | hip 23: | 17: |
| :---: | :---: | :---: | :---: |
| f $23: 25$ <br> fabulous 23:21 <br> facilitate 6:4 <br> facilitation 3:24 <br> facility 5:14 <br> fair 17:4,9 <br> families 19:13 <br> faults 22:20 | erations 7:1 | Id | 18:22 |
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|  | $\begin{array}{ll} \text { give } & 6: 9 \\ \text { glad } & 2: 8 \end{array}$ | hop 23:5 | 3:22 7:20 8: |
|  | $\begin{aligned} & \text { glad } 2: 8 \\ & \text { go } 7: 6,6 \quad 11: 12 \end{aligned}$ | hope 15:16 housing 19:10 hyde $24 \cdot 2$ | $219: 8,12,17$ |
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