



Yonkers IDA Industrial Development Agency

Grant/Loan Application

I AM APPLYING FOR

Grant

AMOUNT REQUESTED FOR GRANT

\$10,000.00

MY BUSINESS IS LOCATED IN A "HIGHLY DISTRESSED" AREA:

Yes

WERE YOU A FINANCIALLY VIABLE ENTITY PRIOR TO MARCH 7, 2020?

Yes

NUMBER OF EMPLOYEES

20

BUSINESS TYPE

Not For Profit

HAVE YOU BEEN NEGATIVELY AFFECTED BY THE COVID-19 STATE DISASTER EMERGENCY?

Yes

PLEASE DESCRIBE HOW YOU HAVE BEEN NEGATIVELY AFFECTED BY THE COVID-19 STATE DISASTER EMERGENCY:

Yonkers Partners in Education (YPIE) has had to close its after school College Zone space where 500 students a week come for academic support and other enrichment activities. Teaching and learning have gone online, however, we would like to re-open the facility with all necessary safety precautions in place as soon as state and local guidelines allow.

PLEASE DESCRIBE IN DETAIL THE INTENDED USE OF THE FUNDS BEING REQUESTED AND HOW THE USE OF THE FUNDS ENHANCES THE ABILITY OF THIS BUSINESS TO SURVIVE. GRANT PROCEEDS MUST BE USED FOR THE PURPOSE OF ACQUIRING PERSONAL PROTECTIVE EQUIPMENT OR INSTALLING EQUIPMENT NECESSARY TO PREVENT THE SPREAD OF COVID-19 AND WILL REQUIRE SUPPORTING INVOICES.

The intended funds are to be used to purchase the Personal Protection Equipment needed to assure that our staff and students, who attend our academic facility (the YPIE College Zone), are adequately protected and convening in a safe, clean environment. These supplies include but are not limited to disposable masks, hand sanitizer, hand sanitizer dispensers for wall placement and movable stanchion placement, anti-bacterial/anti-viral wipes and cleaning supplies. We are also in discussion with our plumbing vendor regarding the retrofitting of bathrooms to include hands-free plumbing fixtures as well as discussions with our HVAC vendor regarding the installation of a HEPA air filtration system. Many of these purchases will be ongoing.

ARE THE FUNDS BEING REQUESTED UNDER THIS PROGRAM ENOUGH FOR YOUR NEEDS?

Yes

Business Information

BUSINESS NAME

Yonkers Partners in Education

FEDERAL EIN NUMBER

[REDACTED]

BORROWING ENTITY(IF DIFFERENT FROM BUSINESS NAME)

Yonkers Partners in Education

BUSINESS ADDRESS



Date: 2020-07-28 13:46:24
ID Number: 120

Yonkers IDA Industrial Development Agency

92 Main Street Suite 101
Yonkers, New York 10701
United States

WEBSITE ADDRESS

<https://www.ypie.org>

DATE BUSINESS WAS ESTABLISHED:

11/09/2005

NUMBER OF YEARS OPERATING IN YONKERS

14

TYPE OF BUSINESS

Not For Profit Corporation

DOES THE BUSINESS HAVE ANY JUDGEMENTS OR TAX LIENS WITHIN THE PAST 3 YEARS?

No

IF YES, PLEASE DESCRIBE

PLEASE DESCRIBE THE BUSINESS YOU CONDUCT IN YONKERS

Yonkers Partners in Education (YPIE) is a nonprofit organization serving 1,200 students/year. We partner with students to ensure they are ready for, enroll in, and complete college. We confront the challenges of a low-income, urban school district by providing families with equitable access to the critical tools and services necessary for college success.

YPIE is governed by a 25-member Board of Directors who contribute time, expertise and resources to help advance our mission and is supported by a staff of 21 employees. YPIE also has one of the largest volunteer programs in Westchester County, with more than 200 trained volunteers who make a multi-year commitment to students as mentors and college coaches.

In 2015, YPIE opened the city's only after school academic space - the YPIE College Zone - to focus on rigorous academics, interwoven with enrichment and other 21st century skill activities. This 5,200 square foot facility is located in downtown Yonkers.

PRIOR YEAR REVENUES (PLEASE USE YOUR MOST RECENT TAX FILING)

2018/2019

PRIOR YEAR REVENUE

[REDACTED]

HAVE YOU RECEIVED FUNDING FROM THE UNITED STATES SMALL BUSINESS ADMINISTRATION PROGRAM (E.G. PAYCHECK PROTECTION PROGRAM ["PPP"] OR EMERGENCY INJURY DISASTER LOAN ["EIDL"] OR ANY OTHER GOVERNMENT PROGRAM SINCE THE BEGINNING OF THE STATE DISASTER EMERGENCY?

Yes

IF YES, DESCRIBE THE AMOUNT OF ASSISTANCE YOU HAVE RECEIVED AND THE DATE IT WAS RECEIVED. PLEASE ALSO EXPLAIN WHY THOSE FUNDS WERE INSUFFICIENT TO MEET CONTINUING OPERATING NEEDS

PPP: \$293,000 received 4.20.2020. This funding is being used for payroll expenses and other allowable expenses (i.e rent, electric). The limited use of this funding does not allow us to purchase the Personal Protection Equipment needed to assure that our students, who attend our academic facility (the YPIE College Zone), are in a safe environment.

LIST ANY AND ALL OTHER FUNDING YOU ARE CURRENTLY SEEKING OR HAVE RECENTLY BEEN AWARDED IN RESPONSE TO COVID-19, INCLUDING BUT NOT LIMITED TO BANK LOANS, SBA LOANS, PUBLIC OR PRIVATE LOANS, GRANT



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FUNDING, ETC.

PPP funds (SBA): \$293,000

PLEASE DESCRIBE ANY OTHER SOURCES OF FUNDING AVAILABLE TO YOUR BUSINESS:

YPIE operates its programs and services with support from individual, corporate and foundation donors.

Applicant Contact Information

PRIMARY NAME OF CONTACT

[Redacted]

TITLE

Executive Director

PHONE NUMBER

[Redacted]

EMAIL ADDRESS

[Redacted]

PRINCIPAL/OWNER INFORMATION

PRINCIPAL/OWNER FULL NAME

Samuel Wallis, Exec. Dir., Yonkers Partners in Education

PERCENTAGE OF BUSINESS OWNED

0

ADDRESS

[Redacted]

CITY

[Redacted]

STATE

[Redacted]

HOME PHONE

[Redacted]

CELL PHONE

[Redacted]

EMAIL

[Redacted]

DATE OF BIRTH

[Redacted]

SSN/EIN

[Redacted]

TOTAL HOUSEHOLD INCOME

[Redacted]

HOUSEHOLD SIZE

[Redacted]

IS THERE AN ADDITIONAL PRINCIPAL/OWNER?

No

IF YES, PLEASE LIST

[Redacted]

Additional Information

IS THE PRINCIPAL PLACE OF BUSINESS WITHIN YONKERS?

Yes



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HAS THE COVID-19 CRISIS RESULTED IN A DECLINE OF REVENUE FOR YOUR BUSINESS?

Yes

PLEASE DESCRIBE

Fundraising, our primary source of revenue, has been affected by COVID-19. Our annual fall fundraising gala attended by 400 people has been cancelled and will result in a sharp revenue decline.

IS YOUR PLAN TO REMAIN IN OPERATION OR TO RE-OPEN THE BUSINESS AFTER ANY MANDATED CLOSURES AND/OR SOCIAL DISTANCING IS RELAXED?

Yes

IS YOUR BUSINESS OPEN NOW?

Yes

HAVE YOU FILED THE LAST TWO YEARS TAX RETURNS FOR YOUR BUSINESS?

Yes

DO YOU OWE SALES OR PAYROLL TAX TO NYS?

No

IF YES, PLEASE DESCRIBE

DO YOU OWN OR RENT THE PROPERTY IN WHICH YOU OPERATE YOUR BUSINESS?

Rent

WHERE IS YOUR BUSINESS LOCATED?

Office

HAVE YOU APPLIED, AND BEEN APPROVED, FOR ANY OTHER GRANTS OR LOANS RELATED TO COVID-19 RELIEF?

No

REPRESENTATIONS AND WARRANTIES

LOAN APPLICANTS ONLY

NUMBER OF FTE JOBS TO BE RETAINED

GRANT APPLICANTS ONLY

• I hereby represent, warrant and certify to the YIDA that I shall use the funds received by the YIDA for the purpose of acquiring personal protective equipment or installing fixtures necessary to prevent the spread of novel coronavirus during the period in which the state disaster emergency is in effect.

• I hereby represent, warrant, and certify to the YIDA that I shall not receive more than \$10,000 in grants,



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collectively, from Industrial Development Agencies during the state disaster emergency.

BY SUBMITTING THIS APPLICATION

- I/We authorize the YIDA to obtain any information relating to my/our credit worthiness from any source, including a credit reporting agency, at any time during the loan application process or while any balance is outstanding.
- I/We hereby certify that the foregoing is true and complete to the best of my/our knowledge and belief.
- I have submitted the required additional documentation below.
- I acknowledge that the YIDA will rely on the representations made herein when acting on this application and hereby represent that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.
- I hereby release YIDA and the members, officers, servants, agents and employees thereof and agree that the YIDA shall not be liable for, and I agree to indemnify, defend, pay and hold the YIDA harmless from and against any and all liability arising from or expense incurred by the YIDA concerning the loan application process.
- 1. I certify that all information provided in this application is true and correct to the best of my knowledge. I further understand that any false statements or information provided in this application or directly to representatives of YIDA may result in the denial of this application or forfeiture of any funds awarded to the applicant, which YIDA reserves the right to recoup through legal proceedings and for which the applicant shall be responsible for costs and attorney's fees if judgment is awarded to YIDA.
- I acknowledge that YIDA has the sole and absolute discretion as well as the final decision-making authority with respect the granting or denial of all applications submitted to this program. Such decisions are final and not subject to challenge in any forum.

Please upload the following documents below

2019 BUSINESS TAX RETURNS (OR MOST RECENT YEAR FILED) UPLOAD HERE FOR EACH

- [20200515-IRS990-FY2018final.pdf](#)

2019 PERSONAL TAX RETURNS (OR MOST RECENT YEAR FILED)

- [20200515-Audit-FY2018final.pdf](#)

BUSINESS FINANCIAL STATEMENTS AS OF 12/31/19

- [20200727-Financial-Statement-12.31.2019.pdf](#)

INCOME AND EXPENSE STATEMENTS FOR PAST 12 MONTHS

- [20200724-P-L-2019-02020-YPIE.pdf](#)

EIN VERIFICATION LETTER

- [IRS-501c3-Determination-w-extension-IRS1045.pdf](#)

COPY OF DRIVER'S LICENSES OR STATE ISSUED IDENTIFICATIONS

- [Wallis-Samuel-Photo-ID.JPG](#)

Application will be deemed complete ONLY after all documentation has been provided. All approved applications will be posted on our website. You will be provided the opportunity to choose which information is redacted by a YIDA representative before any information is posted.