



**APPLICATION TO
YONKERS INDUSTRIAL DEVELOPMENT AGENCY
FOR
FINANCIAL ASSISTANCE**

I. APPLICANT INFORMATION: DATE: 3/17/14

Company Name: OZ Moving + Storage, INC

Address: 101 LINCOLN AVE, BRONX, NY 10454

Phone: 718-876-2550 Fax: 212-452-2132

Contact Person: Nancy Zafrani - Rob Morel

Email: Nancy@OZmoving.com RMOREL@CITYONEREALSTATE.COM

Federal ID No: 33-1009515

Principal Owners/Directors: (List owners with 15% or more in equity holdings with percentage ownership)

ERAN Sobel Pres. 100% OWNER

Corporate Structure (Attach schematic if Applicant is a subsidiary or otherwise affiliated with another entity)

TYPE OF ENTITY (Please check one): **Taxable** or **Tax Exempt**

Date of the establishment: 1/1/2003

Place of organization: New York

Corporation S-Corp

Partnership: General _____ or Limited _____
number of general partners _____
and, if applicable, number of limited partners _____

Limited Liability Company/Partnership (number of members _____)

Sole Proprietorship _____

If a foreign organization, is the Applicant authorized to do business in the State of New York? Yes No

APPLICANT'S COUNSEL

Name: Brendan DeRiggi % Certilman Balin
Address: 90 Merrick Ave, East Meadow, NY 11554
Phone: 516-296-7080
E-Mail: bderiggi@certilmanbalin.com

II. PROJECT INFORMATION

Project Address: 498 Nepperham Ave
Yonkers, NY 10701

Block(s) & Lot(s): Section 2 Block 2183, lot 55

A) Attach a narrative description of any proposed acquisitions, construction or reconstruction and a description of the costs and expenditures expected.

COST OF TOTAL PROJECT: \$ 10,500,000

CLIENT COSTS:

Real Estate \$ 9,500,000
Construction \$ 950,000
Furnishings, Equip. & other
Sales taxable \$ less than \$50,000
Not sales-taxable \$ _____
Property Assessed Value \$ _____
Mortgage Amount \$ 9,500,000 seller financing

COST BENEFIT ANALYSIS:

Costs = Financial Assistance

Estimated Sales Tax Exemption \$ 26,800
Estimated Mortgage Tax Exemption \$ 171,000
Estimated Property Tax Abatement \$ TBD
Estimated Interest Savings IRB Issue \$ _____

Benefits = Economic Development

Private funds invested: \$ _____
Other Benefits: \$ _____

B) Job Creation and Retention (Please do not include construction jobs)

Current # FTE (Full Time Equivalents) at Project Location	Estimate # of FTEs Jobs to be Created	Estimate # of FTEs Jobs to be Retained
0	50+100 NEW RELOCATED BRONX	0

C) Average estimated salary of jobs to be *created*: \$ 25,000
 a) Annualized salary range of jobs to be created: \$ 15,000 to \$ 35,000

D) Average estimated salary of jobs to be *retained*: \$ 0

E) Estimate how many construction jobs will be created as a result of this project: 10

F) If the cost of the total project (in II A above) exceeds \$5,000,000 **and** involves: (i) construction of a new facility, (ii) construction of an addition to an existing facility, or (iii) renovations or alterations to an existing facility please complete the following (if not, please proceed to G below):

- i. estimated cost of project construction contract(s): \$ 950,000
- ii. total cost attributable to materials: \$ 270,000
- iii. total cost attributable to labor: \$ 680,000

Estimated aggregate number of work hours of manual workers¹ to be employed in project construction: 15,000

Estimated length of project construction: 3 years

Will project construction be governed by a project labor agreement ("PLA") with the Building and Construction Trades Council of Westchester and Putnam Counties, New York AFL-CIO ("Council")² Yes No

If you have answered YES to the preceding question, please attach a copy of the PLA; and you need not complete the remaining portions of this Section (but please see note below).

¹ As defined in Section 190 of the Labor Law.

² This may be either a PLA already in effect with the landlord of the Project facility, or a PLA made (or to be made) between the Applicant and the Council directly in connection with Project Construction.

For each Contractor or Subcontractor currently known or reasonably expected to be involved in Project Construction, please state (attach additional pages as necessary):

Name: NOT IDENTIFIED YET

Address³: _____

(a) Is this contractor Union or Open Shop (if union identify local)?

NOT UNION

(b) Will contract require local (i.e. Westchester County) hiring? Yes No

If YES, what percentage of manual workers will be local: 15 %

(c) If Non-Union, will contract require payment of Prevailing Wage⁴?

Yes No

If the answer to question "(b)" or "(c)" above is NO, explain omission:

If some or all of the Contractor(s) or Subcontractor(s) to be involved in Project construction cannot reasonably be identified at this time, please state whether it is Applicant's intention to require the following in its contract(s) for Project construction:

(a) Local (i.e. Westchester County) hiring? Yes No

If YES, what percentage of manual workers will be local 65 %

(b) Union labor? Yes No (MOSTLY NOT)

(c) If Non-Union, will contract require payment of Prevailing Wage?

Yes No

(d) If the Applicant believes the information requested in this Section II is not presently ascertainable, please check here and explain omission:

If the answer to question "(a)" "(b)" or "(c)" above is NO, explain omission:

B - MOST WILL BE NON-UNION

NOTE: If Applicant has indicated herein that Project Construction will involve a PLA, union labor, local hiring, and/or payment of Prevailing Wage, the Agency reserves the right to include such requirements in the Project Documentation as conditions for the extension and retention of tax benefits.

³ If a contractor and/or subcontractor has a permanent location in or around Westchester County from which the contract will be administered, please use that address.

⁴ For purposes of this Application, "Prevailing Wage" shall mean the "prevailing rate of wage" as defined in Article 8 of the New York Labor Law.

G) Are Utilities on Site? (Yes/No)

Water Yes Electric Yes Gas Yes Sanitary/Storm Sewer Yes

H) Present legal owner of the site: SOBOY LLC

If other than Applicant, by what means will the site be acquired for this project:

I) Zoning of Project Site: Current: Industrial Proposed: INDUSTRIAL

J) Are any variances needed: NA

K) Principal Use of Project upon completion: Moving + Storage Headquarters + Warehouse

Will the project result in the removal of a plant or facility of the Applicant from one area of the State of New York to another? Yes No

If YES, please detail: CURRENT LEASED PROXY OPERATION TO RELOCATE TO YONKERS

Will the project result in the removal of a plant or facility of another proposed occupant of the Project from one area of the State of New York to another area of the State of New York? Yes No

If YES, please detail: _____

Will the project result in the abandonment of one or more plants or facilities located in the State of New York? Yes No

If YES, please detail: SEE ABOVE - PROPERTY WILL BE RE-LEASED TO NON-RELATED COMPANY WE ASSUME.

L) Financial Assistance being applied for and enter the Estimated Value

- Sales and Use Tax Exemption \$ 26,800
- Mortgage Tax Exemption \$ 171,000
- Real Property \$ TBD
- Tax Exempt Industrial Revenue Bonds \$ _____

REPRESENTATIONS BY THE APPLICANT

The Applicant understands and agrees with the Agency as follows:

- A) Job Listings – In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives and Financial Assistance from the Agency, except otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the “DOL”) and with the administrative entity (collectively with the DOL, the “JTPA Entities”) of the service delivery area created by the federal job training partnership act (Public Law 97-300) (“JTPA”) in which the Project is located.
- B) First Consideration for Employ – In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives and Financial Assistance from the Agency, except otherwise provided by collective bargaining agreements, where practicable, the Applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.
- C) Annual Sales Tax Filings – In accordance with the Section 874(8) of the New York General Municipal Law, the Applicant understands and agrees that, if the project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the Annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant.
- D) Annual Employment Reports – The Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the Agency on an annual basis, reports regarding the number of people employed at the project site including corresponding payroll records for the year ending.
- E) Absence of Conflicts of Interest – The Applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officers or employees of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as herein described:

Hold Harmless and Other Agreement

Applicant hereby releases City of Yonkers Industrial Development Agency and the members, officers, servants, agents and employees thereof (the "Agency") from, and agrees that the Agency shall not be liable for and the applicant agrees to indemnify, defend, pay and hold the Agency harmless from and against any and all liability arising from or expense incurred by the Agency concerning (A) the Agency's costs and expenses in the examination and processing of, as well as action pursuant to or upon, the attached Application, as well as verification of assertions in the application or other applicant submittals or applicant claims made now or in the future, regardless of whether or not the application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's costs and expenses in reviewing any acquisition, construction and/or installation of the Project described therein and (C) and further action, costs and expenses taken by the Agency – with respect to the project; including without limiting the generality of the foregoing, all causes of action and fees and expenses for Agency attorneys, accountants, economists, engineers, architects or other professionals or consultants incurred regarding any part of the application or the review and/or approval and/or monitoring of compliance by the applicant with all laws, rules and regulations and/or in defending any suits or actions which may arise as a result or any for the foregoing. If, for any reason, the applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the applicant are unable to reach final agreement with the respect to the Project, then, in the event, upon presentation of an invoice itemizing the same, the applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in the processing of the Application, including fees and expenses for Agency attorneys, accountants, economists, engineers architects or other professionals or consultants, if any.

Applicant upon approval shall be responsible for any reasonable costs incurred by the Agency to verify employment or use of benefits received by the YIDA or other information required under the Public Authorities Accountability Act or other law, rule or regulation otherwise at the time said Verification is required.

This Indemnity and Hold Harmless Agreement shall survive any closing or other transaction in which benefits are sought or received by the applicant and shall continue for a period of time up to and including three years after the last benefit is received by the applicant from the City of Yonkers Industrial Development Agency.

The applicant and the individual executing this application on behalf of the applicant acknowledge that the Agency will rely on the representations made herein when acting on this application and hereby represent that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

Oz Moving & Storage, Inc.
(Applicant)

By: Eran Sobol
(Signature of Applicant or Representative)

Name: Eran Sobol

Title: President

Sworn to before me this
12th day of March, 2014

Nancy Zafarani
Notary Public
NANCY ZAFRANI
Notary Public, State of New York
No. 01ZA6091605
Qualified in New York County
Commission Expires 4-28-15

This Application should be submitted with a \$600.00 Application fee to:

City of Yonkers Industrial Development Agency
87 Nepperhan Avenue, Suite 408
Yonkers, New York 10701
Attention: Ken Jenkins, President

NOTES: The Agency will collect an Agency Fee at the time of closing. Fees are based on the type of Financial Transactions.

<u>AGENCY FEE TYPE</u>	<u>FEE</u>
Bond Transactions	1 %
Straight Lease Transactions	.5 %

The Agency will collect an Annual Administrative Fee based on your project type and amount. This fee will be due annually on Feb 28th, after IDA benefits are provided to the project. (see below)

Bonds	Annual Fee
up to \$10M	\$ 1,000
over \$10M	\$ 2,000
Straight Lease	Annual Fee
up to \$10M	\$ 500
over \$10M	\$ 1,000

OZ MOVING & STORAGE, INC.

NARRATIVE

Oz Moving and Storage is one of the largest recently established commercial and residential moving and storage companies in the tri-state area. Our company has been expanding dramatically in the last several years as a result of our growing commercial business. The commercial market consists of businesses that are expanding, downsizing, or moving with- in the tri-state area or nationally. We have many loyal customers who use us repeatedly and we service many commercial managing agents, not-for-profit entities, developers, and facility managers of such notable buildings as the Empire State Building, Chrysler Building and Rockefeller Center just to name a few.

Since our inception we've been forced to expand again and again. In 2006 we acquired a 75,000 square foot building in Hillsdale, New Jersey near Newark airport. In 2004 we relocated several of our facilities from lower Manhattan to 59 E. 126th Street in Manhattan. Several years later we leased a large warehouse and yard at 101 Lincoln Ave. in the Bronx. During our busy months in the summer, we also utilize many thousands of square feet of short-term storage in the Bronx.

Clearly it is difficult and inefficient to operate in so many locations and we have been looking for a large building with which to consolidate operations. 2 years ago we were negotiating on a 150,000 sq. ft. building in Newark for a very reasonable price of \$5 million. Just last year we were negotiating to acquire a 155,000 square foot building in the Bronx at 840 E. 134th St. That deal fell through for various reasons.

We are now delighted to hopefully acquire 498 Nepperham Ave. which consists of over 155,000 square feet of warehouse space which we intend initially to fully occupy with our moving and storage business. We will certainly be moving out of the Bronx and relocating those operations to Yonkers, and possibly in the future relocate from New Jersey as well. Yonkers will become our corporate headquarters. We'll be relocating 100 jobs from New York City and will create 50 new jobs within the first several years. Our business is very seasonal, and our employment mushrooms in the summertime which is traditionally the most busy commercial and residential moving period of the year.

We will need to spend over \$950,000 upgrading the building including renovating offices, upgrading the electrical, sprinkler, and heating systems and replacing the roof. We need the assistance of the Yonkers IDA to help us with this acquisition so that we can remain competitive with all the other companies in our field. We thank you in advance for your considering our project.